

USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE



The trade sentiment on hens and toms steady to fully steady, hens reported to be in the tighest position. Demand generally light to moderate, but good for deferred shipments. Trading light for prompt shipments heavy for deferred. Offerings light to

adequate and generally held with confidence. Parts and meats trading fair, centering on white meat items.

EXPORT MARKET HIGHLIGHTS

DOMESTIC MARKET HIGHLIGHTS

Demand light to moderate. Some sellers reporting price resistence on tom drums, while others call the market strong. Trading slow with very little product reported.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) MARCH 23, 2000

CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/			
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUM (000)	e del. Per	VO (00	LUME 0)	DEL. PER
8-16 LB HENS								•	•	
EASTERN REGION 3/	66-67	-	-	-	-	-	-	-		-
CENTRAL REGION 4/	65-66	-	-	-	-	-	-	-		-
WESTERN REGION 5/	66-67	-	-	-	-	-	-	-		-
16-24 LB TOMS										
EASTERN REGION 3/	61-63	-	-	-	65.00	1280	APR-MAY	-		-
CENTRAL REGION 4/	60-62	-	-	-	-	-	-	-		-
WESTERN REGION 5/	61-63	-	-	-	-	-	-	-		-

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) MARCH 24, 2000

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	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	66-67	-	-	-	-	-	-	1262	SEP
CENTRAL REGION 4/	66-70	68-70	69.33	120	-	-	-	1000	SEP
WESTERN REGION 5/	66-67	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION 3/	61-63	-	-	-	-	-	-	1008	SEP
CENTRAL REGION 4/	60-64	60-64	62.00	80	-	-	-	-	-
WESTERN REGION 5/	61-63	-	-	-	-	-	-	-	-

<u>WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS</u>, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MARCH 24, 2000	CURRENT WEEK	LAST SAM WEEK Y	ME WEEK EAR AGO
8-16 LB HENS			
EASTERN REGION	67.00	65.00	61.75 **
CENTRAL REGION	66.00	64.50**	60.50 **
WESTERN REGION	65.50**	64.75**	61.50 **
16-24 LB TOMS			
EASTERN REGION	61.80**	61.00	61.00 **
CENTRAL REGION	61.14	61.45**	60.50 **
WESTERN REGION	61.80**	62.25**	61.00

**BASED ON OFFERS

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	82-90
FRESH TURKEYS Y TOMS 14-24#	82-90
FROZEN TURKEYS Y HENS 8-16#	70-72
FROZEN TURKEYS Y TOMS 14-24#	66-68
FROZEN TURKEYS Y TOMS 24-28#	69-72

SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

	<u>RANGE</u>
TURKEYS Y HENS	93-105
TURKEYS Y TOMS UNDER 22#	93-105
TURKEYS Y TOMS 22-24#	93-105
TURKEYS Y TOMS 24-26#	93-105
TURKEYS Y TOMS 26 LBS & OVER	94-105

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 27-MAR-00 (8-16#) (16-24#)HENS LBS TOMS LBS PRICE (000) **PRICE (000)** SALES (PROMOTIONS INCLUDED) 68.64 28 SALES (PROMOTIONS NOT INCLUDED) 68.64 28 SALES (PROMOTIONS ONLY) SALES (PRICE TO BE DETERMINED) 120 20

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NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS
BY GEOGRAPHICAL AREAS WEEK ENDING 11-Mar-00
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	YOUNG	TURKE				TOTAL	,
THO	DUSAND	PW	AVG	RSTR	BREED	RS	AVG
	HEAD	% CH	G WT	TH0	DUSAND	HEAD	- WT
N EAST	780	-25	21.90	NONE	NONE	780	21.90
SATL	970	213	31.74	(A)	(A)	982	31.67
N CENT	1,793	0	28.89	(A)	(A)	1,796	28.89
S CENT	582	-7	23.15	(A)	(A)	594	23.29
WEST	303	44	23.45	(A)	(A)	309	23.53
U.S.TOTAL	4,428(B) -8	27.15	0	33	4,461	27.16
TO DATE							
2000	44,572(B)		85	355	45,012	
TO DATE							
1999	40,478(B)		0	297	46,069	
1999	40,476(D)		U	291	40,069	

- (A) Not published to avoid disclosing individual operations.
- (B) Number of young banded breeder turks included: for the week 20,000 for the year 61,000; last year to date 167,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 11-Mar-00								
	YOUNG (A)	YOUNG	OLD					
		BREEDERS	BREEDERS	TOTAL				
-	TH	OUSANDS—						
HEAD	4,408	20	33	4,461				
AVG WT	27.16	25.85	28.00	27.16				
LAST WEEK	3,971	2	18	3,991				
YR AGO	5,270	24	20	5,314				
AVG WT	22.74	26.42	31.10	22.79				
TO-DATE/2000	44,511	61	355	45,012				
TO-DATE/1999	45,605	167	297	46,069				

(A) Includes 85,000 fryer/roasters in 2000 and 0,000 in 1999.

CALIFORNIA TURKEY SLTR UNDER FED. INSP 11-Mar-00 FRYER/ROASTER 0, TO DATE 24; YOUNG 303 HD, 7,105 LBS, TO DATE 2,279 HD, 55,809 LBS; OLD 6 HD, TO DATE 42 HD; TOTAL 309 HD, TO DATE 2,345 HD.

TURKEY MOVEMENT TREND

(IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

FEBRUARY	409,047 *
MARCH 1-11, 2000	146,615 *
To date 2000	954,376 *
To date 1999	950,193 *

* PRELIMINARY

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 23 MARCH 2000.

Trade sentiment steady to fully steady on tom drums with some brands commanding premiums, while others continue to note price resistance. Hen 2-joint wing trade sentiment steady to firm, drums and wings steady, thigh meat generally steady. Inquiry light to good on tom drums with offerings ranging from light to adequate. Hen 2-joint demand fair for the tight offerings. Demand light to fair on the balance of wings and necks for the light to fully adequate, mostly adequate offerings. Fresh wing meat with skin (1 load) 44 cents delivered. For export: frozen tom breast meat (part load) 169.50 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	101.00		101.00	40
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	149.00	20
BREASTS, 4-8 LBS PLANT GRADE 2/		W	99.17	60
DRUMSTICKS, TOM	26.00		26.00	14
DRUMSTICKS, TOM—FRESH				
DRUMSTICKS, HEN	22.00-23.00		22.63	127
WINGS, FULL-CUT, TOM	19.00-22.00		19.27	403
WINGS, FULL-CUT, HEN	25.00		25.00	18
WINGS, V-TYPE, TOM		Т	25.00	2
WINGS, V-TYPE, HEN	39.00		39.00	120
NECKS, TOM	14.00-16.00		14.43	60
NECKS, HEN	15.50		15.50	16
BREASTS, B/S, TOM 3/	166.00-170.00		166.67	240
BREASTS, B/S, TOM—FRESH 3/	180.00		180.00	40
THIGH MEAT	63.00-65.00		63.52	54
THIGH MEAT—FRESH	63.00		63.00	25
BREAST TRIM MEAT	117.00		117.00	40
SCAPULA MEAT		W	78.00	15
TENDERLOINS		W	135.00	20
DESTRAPPED TENDERS		W	159.00	40
DESTRAPPED TENDERS—FRESH	161.50-166.00		164.18	122
WING MEAT WITH SKIN	44.00		44.00	80
MECHANICALLY SEPARATED 4/				
MECHANICALLY SEPARATED—FRESH 4/		Т	16.65	200
EXPORT TRADING				
DRUMSTICKS, TOMS	26.00-30.00		28.94	248
WINGS FULL-CUT - TOMS	19.00-23.00		19.50	320
WINGS, V-TYPE, TOM	20.50		20.50	104
TAILS		W	17.59	68
MECHANICALLY SEPARATED 4/	13.00		13.00	104
THIGH MEAT - FROZEN	66.00-66.50		66.11	102

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

^{2/} Breasts are bagged; rib, back, and wing meat included; and basted.

^{3/} Boneless and skinless without tenderloins. $\,4/$ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 24 MARCH 2000.

Undertone steady to firm on 4-8 lb. breasts, steady to barely steady mostly steady on tom breast meat, frozen destrapped tenderloins barely steady while fresh continued steady to firm, breast trim at least fully steady, wing meat steady to fully steady. Demand light to fair on 4-8 lb. breasts with offerings held in firm hands. Trading light on frozen private label basted-netted-timed breasts. White meat demand fair to good on fresh destrapped tenderloins, light on frozen destrapped tenderloins and fair on the balance of items. Offerings of fresh tenderlons, scapula and breast trim tight, wing meat light, balance adequate to instances fully adequate.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG	VOLUME (000)	WEEKLY WTD AVG	WEEKLY VOLUME
BREASTS, 4-8 LBS GRADE A 2/	104.00		PRICE 104.00	80	PRICE 103.05	(000) 200
BREASTS, 4-8 LBS GRADE A—FRESH 2			104.00	80	103.05	200
BREASTS, 4-8 LBS PLANT GRADE 2/	<u>-</u> /	W	99.17	60	99.17	60
DRUMSTICKS, TOM		R	26.00	14	26.39	163
DRUMSTICKS, TOM—FRESH		IX.	20.00	17	20.55	100
DRUMSTICKS, HEN		R	22.63	127	22.68	147
WINGS, FULL-CUT, TOM	22.00		22.00	40	19.64	475
WINGS, FULL-CUT, HEN		R	25.00	18	24.47	38
WINGS, V-TYPE, TOM		Т	25.00	2	25.00	2
WINGS, V-TYPE, HEN		R	39.00	120	39.13	138
NECKS, TOM		R	14.43	60	15.19	141
NECKS, HEN		R	15.50	16	15.50	16
BREASTS, B/S, TOM 3/	170.00		170.00	80	168.46	520
BREASTS, B/S, TOM—FRESH 3/	177.00-180.00		178.98	412	178.94	637
THIGH MEAT		R	63.52	54	64.11	71
THIGH MEAT—FRESH	65.00		65.00	40	64.23	65
BREAST TRIM MEAT		R	117.00	40	116.50	80
SCAPULA MEAT	80.00		80.00	40	79.45	55
TENDERLOINS		W	135.00	20	135.00	20
DESTRAPPED TENDERS	157.00		157.00	80	157.67	120
DESTRAPPED TENDERS—FRESH	166.00		166.00	80	163.72	390
WING MEAT WITH SKIN	46.00		46.00	120	45.13	212
MECHANICALLY SEPARATED 4/	.,					
MECHANICALLY SEPARATED—FRESH	4/ 15.00-18.00		17.25	160	16.99	386
EXPORT TRADING						
DRUMSTICKS, TOMS		R	28.94	248	27.69	394
WINGS FULL-CUT - TOMS		R	19.50	320	19.50	320
WINGS, V-TYPE, TOM		R	20.50	104	20.50	104
TAILS		W	17.59	68	17.59	68
MECHANICALLY SEPARATED 4/		R	13.00	104	13.83	144
THIGH MEAT - FROZEN	65.00-66.00		65.67	120	65.89	262

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

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^{3/} Boneless and skinless without tenderloins.

^{4/15-20%} fat with skin added.